

COMPANY PROFILE





INTRODUCTION



“ Pimots Enterprises (Pty) Ltd is a 100% citizen owned company that specialize in the designing and delivery of highly interactive, innovative, HRDC approved Courses. “

COMPANY INFORMATION

Registered Name of the Company:	Pimots Enterprises (Proprietary) Limited t/a Pimots Training Consultancy
BQA ETP Registration No:	0048
Physical Address:	Plot 53/71 Unit GC, Commerce Park Gaborone
Company Registration Number:	CO.2008/8005
Date of Incorporation:	24 November 2008
Cellphone:	(+267) 72111822
Tel:	(+267) 390 8250
Fax:	(+267)390 8241
Email:	info@pimots.co.bw
Website:	www.pimots.co.bw
Director:	Irene Motsomi (DABS,BCOM<BCOM HONS<MBA)

ABOUT US



Quality **TRAINING**
highly **QUALIFIED &**
EXPERIENCED trainers

Pimots Enterprises (Pty) Ltd t/a Pimots Training Consultancy is a 100% citizen owned company. It was established to provide high-impact training. Its objectives is to disseminate knowledge and skill required to empower the Botswana society to attain the nation's long-term vision of a knowledgeable and skilled workforce. The company is registered and accredited with the Botswana Qualifications Authority (BQA). Our programmes are tailor-made to address customer specific needs. Pimots Training Consultancy provides training and consulting services to all who need to educate, up-skill, empower and motivate their workforce with the aim of improving productivity, increasing growth and profits and ensuring long term business survival. Our courses are realistic, practical and adaptable to different needs and generate a great deal of staff enthusiasm among employees.

Vision & Mission

VISION

To be the preferred corporate training company in Botswana

MISSION

We exist to optimise human potential and maximize organizational productivity by provision of superior corporate training solutions.

OUR VALUES:

The company shall be committed to its clients through:

- ✓ **SERVICE EXCELLENCE:** Our customers are at the centre of all we do. It is about them, not us.
- ✓ **QUALITY & EFFICACY:** We deliver quality training solutions, tailor made to our clients. Time management and results delivery are key to us.
- ✓ **INTEGRITY:** We uphold high standards of corporate governance and value stakeholder trust.
- ✓ **CONSTANT RENEWAL & INNOVATION:** We ensure our courses are reviewed & renewed to keep up with global changes.
- ✓ **RESPECT FOR ALL PEOPLE:** We cater for all people irrespective of their differences.
- ✓ **BUILDING STRONG RELATIONSHIPS:** We fulfill our client needs, offer post -training support.
- ✓ **GIVING BACK TO THE COMMUNITY:** We support communities and NGO's



OUR COURSES

“Pimots Training Consultancy is registered and accredited with the Botswana Qualifications Authority (BQA). Our programmes are tailor-made to address customer specific needs. We seek to add value to every client and adopt a highly collaborative approach to all our engagements.”



WE OFFER THE FOLLOWING HRDC APPROVED COURSES:

1. Customer Service Excellence
2. Effective Selling Skills
3. Emotional Intelligence (EI)
4. Performance Management System
5. Leadership & Change Management
6. Supervisory Skills
7. Workplace Ethics
8. Productivity in the Workplace
9. Stock Management & Control
10. Team Building Skills
11. Teamwork & Team interaction Strategies
12. Time Management & Employee Efficiency Skills
13. Strategy & Business Planning
14. Risk Management & Control
15. Wellness & Stress Management
16. Basic First Aid
17. Basic Fire Fighting
18. Fire Marshall
19. Occupational Health & Safety (OHS)
20. Safety Health & Environment
21. Basic Personal Financial Management
22. Sales and Marketing Techniques
23. Basics of Accounting & Record Keeping
24. Cyber & Data Security
25. Effective Team Building Techniques
26. Critical Elements of Customer Service
27. Health & Wellness Management Basics
28. Food Safety & Hygiene

OUR PROGRAMME DEVELOPMENT PROCESS

Stage1: Training Needs Identification - Pimots Training Consultancy Conducts skills audits and /or surveys in order to establish training needs. We take a close look at the clients products, services and training requirements.

Stage 2: Setting of training objectives based on the identified needs: We believe each organisation is a unique entity with unique needs hence our training programmes are tailor made.

Stage 3: Curriculum Development : We believe one -size- fits-all type of courses are nowhere near as effective. Our courses are generally bespoke courses. Each course is shared with the client after it is developed for approval before finalisation.

Stage 4: Training roll-out (delivery) : We use lectures, group discussions, case studies, question and answer sessions, video and role plays as teaching methods. Powerpoint presentations are also used in addition to flip charts and handouts.

Stage5: Evaluation: We conduct post -workshop evaluation in order to establish whether change has taken place in comparison to the objectives set. After training we get feedback from the learners and the client regarding the training. We analyse the feedback and respond to it accordingly. The client is also given an opportunity to assess the value of the programme based on the outcome of the productivity levels of learners after training as well as the sales and services delivered.

POST-TRAINING SUPPORT

Pimots Training Consultancy Provides post -training support in the form of telephone calls, email and site visits to clients to check if they need advice, support or further training to ensure high productivity levels are maintained.



OUR CLIENTS

“ Pimots Training Consultancy is built on referrals and successful partnerships with our clients. Their feedback speaks for the high standard of service that we provide. Below are some of the clients we have worked with through the years. ”

SECURITY INDUSTRY

- Security Systems
- Sigma Security

COOLING & REFRIGERATION INDUSTRY

- Mont Catering & Refrigeration
- Bidfood Botswana
- Botsand Investments
- XL Refrigeration

BANKING & FINANCE INDUSTRY

- Standard Chartered Bank
- Botswana Institute of Banking & Finance
- FMC Investments

RETAIL & CLOTHING INDUSTRY

- Premier Clothing
- Wimpy Mahalapye
- KFC Botswana
- Clover Botswana
- Pick n Pay
- Clover Chemical Industries
- Bata Shoe Company
- Team Holdings
- Lavish Interiors
- Retail Group
- Supa Ninja Africa
- Northern Textile Mills (Nortex)
- Options Botswana
- Hungry Lion
- Pedros

CAR DEALERSHIPS INDUSTRY

- Francistown Toyota
- Broadway Toyota
- Motor Centre
- Naledi Motors
- Bamangwato Toyota
- Kobe Trading Company
- Motor Rewind

BUILDING & CONSTRUCTION

- Builders World
- World Group of Companies
- Buy n Build
- Turnstar Holdings
- Kalahari Floor Tiles
- Unispan
- Royal Wholesalers
- Pumpkin Fuel Equipment

TRANSPORT INDUSTRY

- AT & T Monnakgotla
- Ministry of transport & Communication



OIL INDUSTRY

- Shell Service Stations
- Engen
- Total
- Caltex
- Puma
- Africent Investments
- Tswana Gas
- Magnet Energy
- NCI Botswana
- Tswana Fuel
- Kwa Nokeng Oil
- Petrohyper (ph)

HEALTH, GOVT & TRAINING INSTITUTIONS

- Storkfort Health
- Botswana University Hospital (Ministry of Health & Wellness)
- Local Enterprise Authority (LEA)
- Ministry of International Affairs
- Innolead Consulting
- Kalahari Training Institute
- Tshwaragano Brigade
- Tlokweng Brigade
- Douglas Management Services
- Clean All Services
- Boitekanelo Occupational Health Solutions
- CEDA
- Sirocco (Pty)Ltd

OTHER INDUSTRIES

- Legal Guard
- Gazette Newspaper
- Kgatleng Land Board
- Liquid Intelligent Technologies
- Zeenat Investments
- S.P Electrical

Contact Us



On Point & Deliver Success

Plot 53/71 Unit GC
Commerce Park
Gaborone, Botswana

Cell: +267 7211 1822

Tel: +267 3908250

Fax: +267 3908241

Email : info@pimots.co.bw

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